Many Moving Parts
A LOOK INSIDE THE U.S. LABOR MARKET

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The U.S. economy lost almost 8 million jobs in the latest recession, and the unemployment rate rose to over 9 percent. Roughly 1 million jobs have been added to the economy since early 2010, but the unemployment rate remains persistently high. Some policymakers are concerned about the prospect of a prolonged “jobless recovery,” a period of rising average income (GDP) with little or no employment growth. There is considerable debate over what, if anything, monetary and fiscal policy can or should do to help the labor market adjust in the wake of one of the worst recessions since the Great Depression.
Since the end of the latest recession, for example, job openings in the U.S. appear to have increased—yet unemployment remains persistently high. Some economists interpret this as evidence that the latest recession has led to “structural” change, which will take some time to work through.

Disagreements over what should be done to stimulate the labor market stem, in part, from its complicated nature. The labor market has many moving parts, and policies frequently have unintended consequences. The purpose of this essay is to describe a few of these moving parts and to explain why it is sometimes difficult to interpret the ups and downs we experience in the labor market. One theme that emerges is that the big picture, as seen in the aggregated data, is not always representative of what is happening up close, as seen in the data that have been dissected.

We begin by looking at the timeline of U.S. employment since World War II. Employment, measured as a ratio of population size, remains relatively stable over time. This overall behavior, however, masks several underlying trends. For example, employment rates have generally been rising for women and falling for men. We look next at the share of employment across different sectors of the economy. Again, we see sharp differences in the evolution of employment over even relatively short periods of time. These different behaviors suggest, among other things, a degree of caution in the use of a “one size fits all” policy affecting the labor market.

We will then turn to the issue of unemployment. Contrary to common belief, unemployment is not technically a measure of joblessness. It is, instead, a measure of job search activity among the jobless. Millions of unemployed people find jobs every month, even in a deep recession. Millions of workers either lose or leave their jobs every month, too, even in a robust expansion. The large and simultaneous flow of workers into and out of employment suggests that the labor market plays an important role in reallocating human resources to their most productive uses through good times and bad.

The job search activity of unemployed workers is mirrored on the other side of the labor market with the recruiting efforts of firms that have unfilled job openings. It is a property of the labor market that job vacancies coexist with unemployed workers, a fact that suggests the presence of “frictions” in the process of matching workers to jobs.

 Vacancy and unemployment rates tend to move in opposite directions over the business cycle. Normally, good times induce firms to create job openings, and those additional openings then make it easier for unemployed workers to find jobs. However, the usual relationship between unemployment and vacancies sometimes breaks down. Since the end of the latest recession, for example, job openings in the U.S. appear to have increased—yet unemployment remains persistently high. Some economists interpret this as evidence that the latest recession has led to “structural” change, which will take some time to work through.

Indeed, history shows that the unemployment rate frequently does take a long time to decline following a recession. Given the severity of the most recent recession and given recent experience, it is likely to take years before the unemployment rate falls back to its pre-recession levels.
In the postwar era, the U.S. employment rate has averaged about 60 percent and has remained, for the most part, within three percentage points of this average.

Employment

Everyone has a common-sense notion of what it means to be employed. But to measure employment, the concept has to be defined precisely. Doing this is not as straightforward as one might imagine.

We are all given a gift of time: 24 hours a day, 7 days a week, 52 weeks a year and so on. We generally have many competing uses for our time. Deciding how to spend a fixed amount of time across competing uses is a problem familiar to most of us. Some time is devoted to the office, some to the gym, some to household chores and so on. The time “employed” in many of these different activities could rightfully be described as “work.” A stay-at-home parent may legitimately be said to have a “job” (and an important one, at that). Going down this path, however, soon leads to the conclusion that almost everyone could be classified as “employed” in the sense of engaging in some productive activity. There may very well be some merit to this point of view.

In everyday language, however, a “job” or “employment” is commonly associated with an activity that generates a monetary reward. This is essentially the way statistical agencies measure employment. Standard labor force surveys record a person as employed in a given month if he or she reports having performed any paid work in the previous four weeks. The term “paid” should be understood here as direct monetary compensation by another party (an employer or, in the case of the self-employed, a customer).

Understanding how employment is defined and measured is important for how its level is interpreted. An increase in employment is usually thought to be a good thing, and, indeed, it frequently is. But employment may also increase when, for example, a student cannot afford to remain in school or when a stay-at-home parent is forced to find a paying job. Clearly, it is not in the interest of society to have everyone employed. But if this is the case, then how is “full employment” to be defined and measured?

The idea that the economy is at full employment when everyone who wants a job has a job is not very helpful. Almost anybody can get some sort of job in relatively short order. The problem for most people is in finding a high-paying job that they enjoy doing. Everybody wants this type of job even if he or she is currently engaged in other productive activities, such as going to school or minding the household. Conceptual difficulties such as these have led some economists to look to the data for guidance. In particular, might it be possible to identify full employment by appealing to some long-run historical average level of employment?

Figure 1 plots the evolution of employment in the United States from 1948 to the present. Because employment will grow naturally along with the population, it is sometimes more illuminating to examine the behavior of employment relative to population size. The employment-population ratio recorded in Figure 1 represents employment divided by the relevant population.¹

In the postwar era, the U.S. employment rate has averaged about 60 percent and has remained, for the most part, within three percentage points of this average over the sample period. Because the population base is large, a small change in the employment rate can translate into millions of jobs. For example, in the most recent recession, the employment rate declined by more than three percentage points,

¹ Population is civilian noninstitutional ages 16+.
Manufacturing sector employment is in long-run decline, while employment in the education and health services sector is steadily on the rise—even through the most recent recession.

which corresponds to a decline of almost 8 million jobs.

Figure 1 also reveals an interesting difference in how male and female employment rates have evolved over time. First, while employment rates are lower for females relative to males, this gap has closed significantly over the past 60 years. Male employment rates show a persistent decline in the first half of the sample, while female employment rates are generally on the rise. While these long-run adjustments appear to have stabilized over the past 20 years or so, it remains unclear whether some notion of “full employment” can be identified in this data. If it can, then it would appear to differ across the sexes and fluctuate over time.

Employment rates in different sectors of the economy are also evolving. Figure 2 shows the employment-population ratios for eight sectors; these ratios have been normalized at 100 in the first quarter of 2000. The subsequent points on each curve can then be interpreted as the percentage change in that sector’s employment-population ratio since the beginning of 2000.

If an economy were to grow along what economists call a “balanced growth path,” then all of the lines in Figure 2 could be expected to fluctuate around the normalized value of 100. But there appear to be clear trends in at least two sectors: Manufacturing sector employment is in long-run decline, while employment in the education and health services sector is steadily on the rise—even through the most recent recession. In terms of cyclicality, there is no surprise. To take two extremes, construction sector employment is highly cyclical, while government sector employment is not.

Unemployment

According to Figure 1, about 40 percent of the U.S. adult population is “jobless” at any point in time. Joblessness (nonemployment), however, is not the same thing as unemployment, at least according to standard labor force survey definitions. To be classified as unemployed, a nonemployed person must report being available for paid work and having engaged in some job search activity in the previous four weeks. Nonemployed persons who are not actively looking for jobs are classified as nonparticipants.

Conceptually, the distinction between unemployment and nonparticipation is clear enough; it involves some notion of active job search. The standard labor force survey asks nonemployed people what they have done to find work (in the previous four weeks). If the respondents answer “nothing,” then they are classified as nonparticipants. Almost any evidence of active job seeking warrants classification as unemployed. It is important to understand that these classifications are

2 The only exception to this rule is for those on temporary layoff. Only a small fraction of the unemployed fall into this category.

3 If respondents say they have only “looked at want ads,” they are also classified as nonparticipants.
determined by the surveyor. The people being surveyed are never asked directly whether they are unemployed or not.

From an economic perspective, then, a nonemployed person who had one job interview in four weeks may not look that much different from a nonparticipant. Indeed, our clean conceptual distinctions are clouded further by the fact that in any given month, the number of nonparticipants who find jobs is as large as the number of unemployed who do.

On the other hand, the data show that an unemployed person is more likely to find a job than a nonparticipant. This difference in the probability of finding a job suggests that the unemployed are in some sense “more attached” to the labor market than nonparticipants are. It is for this reason that the labor force is defined to be the sum of employment and unemployment. The implication is that nonparticipants are “not in the labor force.”

When a recession hits, the unemployment rate typically spikes very quickly and sharply. Over the course of the subsequent recovery, however, the unemployment rate typically declines much more gradually. Figure 3 shows this pattern quite clearly for the United States. It evidently takes a lot of time to rebuild the job-worker relationships that are destroyed in a severe recession. If history is any guide, then, one should not expect the U.S. unemployment rate to fall back to pre-recession levels for many years to come.

One should keep in mind that unemployment rates, like most measures of labor market activity, often vary significantly across economic and demographic characteristics, such as income, age, sex and education.

**Figure 4**

U.S. Unemployment Rates across Education Groups (Ages 25+)


Figure 4 depicts the unemployment rates for four educational attainment categories in the U.S. since the year 2000. As one might expect, the incidence of unemployment falls more heavily on the less-educated. A high school dropout, for example, is roughly three times more likely to be unemployed than a college graduate. It is interesting to note, however, that the unemployment rates across all education categories increased at roughly the same proportion during the past recession.

**Labor Market Transitions**

The categories of employment, unemployment and nonparticipation represent snapshots of labor market activity at a point in time. But workers belonging to a given category will not necessarily remain in that category for long. Over a given interval of time, a number of workers will make transitions from one labor market category to another. These transitions are called “worker flows.”

An analogy may be of some use here. Imagine a bathtub of water, with its drain unstopped, and the faucet turned on. The level of water at a point in time corresponds to the level of employment. The water draining from the tub corresponds to the flow of workers losing or leaving their jobs. The water pouring in from the faucet corresponds to the flow of workers finding jobs.
Several other interesting facts are evident from Figure 5. Although about 4.4 million workers left employment every month, fewer than half of these workers became unemployed—most left the labor force. Similarly, about 3.2 million workers left unemployment every month. But only 1.8 million of these workers found jobs; the rest left the labor force.

Whether the water level rises or falls depends on the relative size of the inflow and outflow. And so it is with the level of employment, unemployment and nonparticipation.

It is of some interest to measure worker flows because their magnitude reveals something about the fluidity of the labor market. Do labor market categories such as unemployment, for example, represent stagnant pools of workers who exhibit little mobility? Or is there a flurry of economic activity hidden below the surface? As it turns out, data from the Current Population Survey (CPS) can be used to answer this question.

Figure 5 examines CPS data over the period 1996-2003. The figure divides the adult U.S. population into three familiar categories. The average level of employment was 122 million workers, and the average level of unemployment was 6.2 million workers. The average number of adults out of the labor force was 59.3 million.

The numbers associated with the arrows in Figure 5 represent average worker flows per month. These monthly flows are huge in relation to population size. For example, 9 million workers moved into and out of employment every month on average from 1996-2003. That’s over 100 million transitions into and out of employment over the course of a year, a number that is almost as large as the average number of people employed at any given time.

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Economists Steven Davis, R. Jason Faberman and John Haltiwanger suggested in a 2006 paper that the economic forces behind these worker flows can be grouped into “supply” side and “demand” side. On the demand side, employers continuously create new jobs and destroy old ones, a process that evidently accounts for much of the observed job mobility and many of the jobless spells experienced by workers. On the supply side, workers frequently switch jobs and change their labor market status for any number of reasons, including retirement, family relocation, schooling and so on. Also on the supply side, new workers are entering the labor force.

As one might expect, there is considerable cyclical (as well as seasonal) variation in these flows. Figure 6 plots the average monthly flow

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If unemployment durations are short, at least the pain of unemployment is short-lived. But long-duration unemployment is more of a concern. Of workers for the United States from 2006:Q1 to 2010:Q4. The shaded region represents the most recent recession (officially dated by the National Bureau of Economic Research).

The top-left panel plots the flow of workers into and out of employment (nonemployment is the sum of unemployment and nonparticipation). Not surprisingly, there is a sharp spike in the flow of workers leaving employment during the recession. There is also a moderate decline in the flow of workers into employment. It is interesting to note that an average of 5.6 million workers per month found jobs even in the depths of the recession. The flow of workers losing or leaving their jobs, however, was much higher. The difference in these two flows accounts for the sharp recent decline in employment recorded in Figure 1.

The top-right panel shows a large increase in the flow of workers moving from employment to unemployment during the recession. This is what one would expect when the economy sours. But there is also a significant, though less pronounced, increase in the number of unemployed workers finding jobs. This latter increase is due, in part, to the fact that there are now more unemployed workers. But as unemployed workers have the option of leaving the labor force, the fact that more unemployed workers are finding jobs must to some extent also reflect a growing availability of job opportunities.

The bottom-left panel depicts the flow of workers between employment and nonparticipation. Both of these flows are declining throughout the recent recession. It is evidently not as easy to find a job while out of the labor force. And likewise, workers appear less inclined to leave the labor force as the economy worsens.

The bottom-right panel depicts the flow of workers between unemployment and nonparticipation. The unemployment to nonparticipation flow is rising throughout the recession; this might, in large part, be due to a “discouraged worker” effect, whereby unemployed workers facing bleak prospects stop looking for jobs. There also appears to be an “encouraged worker” effect; at least, this is one interpretation.
One interpretation of this recent pattern is that matching jobs with workers has become more difficult in the wake of an exceptionally severe recession. If this is the case, then it is not immediately clear how monetary or fiscal policies might alleviate the problem.

for the corresponding rise in the flow of non-participants choosing to enter the workforce.

Taken together, the data exhibited in Figure 6 reveal that the pattern of labor market activity over the course of booms and recessions is considerably more complicated than is generally recognized. As more and better data have become available, economists have been led to reassess existing labor market theories. In conventional theory, for example, unemployment is frequently portrayed as a stagnant pool of idle workers, waiting on the sidelines until market conditions improve.

In fact, the microdata show that for most workers, the length of their unemployment spells is relatively short; see the left-hand panel in Figure 7. This panel shows a fairly typical pattern: 83 percent of all unemployed workers in May 2007 had been unemployed for 26 weeks or less. However, while most unemployment spells are short, most of the time spent in unemployment is accounted for by a relatively small fraction of workers—the “long-term unemployed.”

The right-hand panel in Figure 7 depicts the distribution of unemployment spells in August 2010. It still remains true that the majority of unemployment spells are of short duration, but the fraction is now much lower than it was prior to the recession. The fraction of unemployed workers who have been out of work longer than 26 weeks has risen to 42 percent. For policymakers, this post-recessionary increase in the fraction of long-term unemployment is disconcerting. If unemployment durations are short, at least the pain of unemployment is short-lived. But long-duration unemployment is more of a concern. This will certainly be the case if, as some fear, long unemployment spells lead to a deterioration of skills, rendering workers unemployed when the job market recovers.

Vacancies and Unemployment

A job vacancy corresponds to an “unemployed job” from the perspective of a firm. Unemployed workers are looking for unemployed jobs, and many unemployed jobs are looking for unemployed workers. Of course, many job openings are also targeted at employed workers; likewise, many employed workers are also looking for better jobs. The flow of employment to employment transitions is also very large.
Some people argue that higher productivity is responsible for the lack of hiring. But productivity has been rising for centuries, and with no obvious detriment to employment opportunities.

The red dots in Figure 8 depict the Beveridge curve since the U.S. recession was formally declared ended in June 2009. One would normally expect the unemployment rate to decline as economic growth resumes. But here, we see evidence of increased recruiting activity on the part of the business sector together with no apparent decline in the unemployment rate. One interpretation of this recent pattern is that matching jobs with workers has become more difficult in the wake of an exceptionally severe recession. If this is the case, then it is not immediately clear how monetary or fiscal policies might alleviate the problem.

**Implications for Policy**

With the U.S. unemployment rate still very high, many are asking what might be done about it. It is not immediately clear what can be done in the short term. The Federal Reserve has lowered its policy rate as far as it can go. The economy is flush with liquidity. Many firms, however, remain reluctant to spend on investment and additional labor. For better or worse, political and fiscal constraints are holding back large expenditures on public works projects.

A key question, as far as policy is concerned, relates to why many firms appear reluctant to go “full speed ahead” in their investment and employment plans as the economy improves.
In the two decades prior to the 2007-09 recession, the U.S. had one of the lowest unemployment rates among the world’s major industrialized countries. As of the first quarter of 2007, for example, the U.S. unemployment rate stood at 4.5 percent, roughly half that of France and Germany. Only Japan’s unemployment rate was lower among the Group of 7 (G-7) countries. See Figure 1.

During the Great Recession, the U.S. went from having one of the lowest unemployment rates to one of the highest. By the end of the recession, the U.S. unemployment rate stood close to 10 percent, roughly on par with France—a country whose unemployment rate stood at 9 percent prior to the recession! Even more shocking to seasoned observers of world labor markets, the unemployment rate in Germany actually declined through most of the recession.

Why has the unemployment response to the recession been so different among G-7 countries? One explanation may simply be that the strength of recessionary forces varied across each country. If true, then one might expect a strong relationship between the change in the unemployment rate and the change in GDP across countries. If a country experienced only a small decline in GDP, then one would expect the change in unemployment to be correspondingly small in that country, and vice versa. In fact, this appears not to be the case at all.

A Closer Look at G-7 Labor Patterns during the 2007-2009 Recession

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**FIGURE 1**

Unemployment Rate in G-7 Countries

<table>
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<tr>
<th>Year</th>
<th>CAN</th>
<th>FRA</th>
<th>GBR</th>
<th>ITA</th>
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Why has the unemployment response to the recession been so different among G-7 countries? One explanation may simply be that the strength of recessionary forces varied across each country. If true, then one might expect a strong relationship between the change in the unemployment rate and the change in GDP across countries. If a country experienced only a small decline in GDP, then one would expect the change in unemployment to be correspondingly small in that country, and vice versa. In fact, this appears not to be the case at all.

**REFERENCES**


Consider Figure 2, which plots the decline in GDP from peak to trough against the increase in the unemployment rate for each G-7 country. There appears to be little, if any, correlation between changes in GDP and unemployment.

Compared with other G-7 countries, the U.S. experienced a relatively small decline in GDP during this recession—the third smallest decline in GDP after France and Canada. Of all G-7 countries, however, the U.S. experienced the largest increase in its unemployment rate.

The level of employment in six of the seven G-7 countries over the course of the recession followed a broadly similar pattern. Figure 3 shows quarterly civilian employment for G-7 countries, with the series normalized to 100 in the first quarter of 2007. As the picture shows, the U.S. appears to be the outlier here, shedding a significantly larger percentage of employees than the rest of the G-7 countries. Canada, Germany and France actually saw their employment levels rise during the recession compared with the first quarter of 2007.

Employment normally contracts during a recession. Moreover, real GDP usually declines proportionately more than employment. The implication is that labor productivity—measured as output per worker—tends to decline during a recession. This commonly observed behavior was evident among all the G-7 economies during the past recession, with the notable exception of the U.S.; see Figure 4.

Figure 4 plots labor productivity (GDP per employed worker), normalized to 100 in the first quarter of 2007. As the figure illustrates, U.S. labor productivity rose throughout the recession and continues to rise rapidly. Countries for which the impact of the recession on the unemployment rate was relatively small, such as Germany and Japan, saw output per worker decline significantly. As of the third quarter of 2010, only Canada, France and Japan had essentially returned to pre-recession productivity levels.

As usual, there are several ways to interpret the data. First, it may be possible that the productivity of labor rose in the U.S. and that this event allowed U.S. firms to economize on labor. It is hard, however, to imagine a recession being the consequence of some random force that increased economy-wide labor productivity.

An alternative explanation is that low-skilled workers are affected disproportionately during a typical recession: They are the first ones to be let go. If this is the case, then the average quality of employed workers tends to rise during a recession. Perhaps this accounts
Employment protection varies quite a bit among G-7 countries, with the U.S. having the least-strict employment protection.

For the increase in measured average labor productivity in the U.S. If this hypothesis is correct, then to explain the data, one must be willing to entertain the idea that business managers are somehow more willing or able to lay off lower-skilled workers (or workers in general) in the U.S. relative to other G-7 economies.

In fact, there is some evidence to suggest that cross-country differences in regulatory environments permit varying degrees of labor market flexibility. Figure 5, for example, compares the strictness of employment protection for G-7 countries according to a measure constructed by the Organisation for Economic Co-operation and Development (OECD).2 The index is a weighted sum of a set of employment protection indicators that measure the rules and costs regarding the firing of workers (individuals and groups) and the use of temporary contracts. As can be seen in the figure, employment protection varies quite a bit among G-7 countries, with the U.S. having the least-strict employment protection.

For most of the past 30 years, the U.S. labor market has outperformed most others, especially in terms of low unemployment rates. This relative success has been attributed, at least in part, to the alleged flexibility in the U.S. labor market. In particular, high unemployment in European countries is frequently linked to laws that make it difficult to shed workers and/or hire temporary workers. Less flexibility means less profitability for firms and, hence, less incentive to hire workers.

It is perfectly natural, then, to expect employment and unemployment to react more violently to cyclical forces in a flexible labor market. And, indeed, this appears to have been the case during the recent recession.

Figure 4

**Labor Productivity (GDP per Worker) for G-7 Countries**

2007:Q1 - 2010:Q3

![Graph showing labor productivity for G-7 countries](image)

**Figure 5**

**Overall Strictness of Employment Protection**

**OECD Index, 2008**

![Graph showing overall strictness of employment protection](image)

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**References**


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2 For more details on the OECD indicators of employment protection, see OECD (2011) and Venn.
Economic Information for All

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