



W. Thomas Reeves

President
Pulaski Bank

W. Thomas Reeves is President of Pulaski Bank, a \$1.4 billion community bank based in St. Louis, Missouri (OTC: PULB). Pulaski has 13 full service banking locations in the St. Louis area, has built a \$700+ million commercial portfolio and is the largest mortgage originator in the region.

Prior to returning to banking, Mr. Reeves served as Executive Director and Co-Founder of Downtown Now!, a (501(c)3) non-profit organization created to finalize and implement the Downtown Development Action Plan. This privately funded entity worked side by side with the Mayors office, the Treasurer, the major downtown employers and property owners, various civic and non-profit organizations and the City Development agencies to create an investment environment attractive to lenders, investors, business owners, and residents. The overarching purpose of the Plan was to provide an investment strategy that combined physical, market, economic, and political actions to reverse a trend of disinvestment and shape a new vision for the Downtown St. Louis' future, and propel it to a more prominent position nationally. Since 2000, new public and private investment and commitments have surpassed \$5.5 billion, including over \$2.0 billion in new residential development.

Mr. Reeves has also served as Sr. Vice President and Chief Lending Officer of Mercantile Bank of St. Louis; overseeing all middle market commercial and real estate lending activity in five states. During his tenure with Mercantile, and previously Mark Twain Bancshares, Reeves oversaw much of those banks involvement and investments in Downtown St. Louis, including more than \$100 million in focused investments and loans, and served as one of the key financial architects of the \$240 million downtown Convention Hotel and the St. Louis Gateway Mall.

Mr. Reeves was Senior Vice President and Chief Lending Officer and served in various executive and Board positions at Mark Twain Bancshares, Inc. (NYSE: MTWN), and its affiliates.

Mr. Reeves has a BSBA in Finance from the University of Missouri and an MBA from Rockhurst College. He is active in various civic and non-profit activities including: Grand Center, Inc., Regional Housing and Community Development Alliance (RHCD), St. Louis Metropolitan Taxi Commission, Missouri Higher Education Loan Authority (MOHELA), the St. Louis Regional Chamber and numerous past involvements in a number of community and neighborhood development organizations, including the Federal Reserve Eighth District Community Development Advisory Council and the Better Business Bureau of Eastern Missouri/Southern Illinois.