

## Undergraduate Women in Economics

## The Challenge

http://scholar.harvard.edu/goldin/UWE

The UWE Challenge is funded by the Alfred P. Sloan Foundation through the National Bureau of Economic Research and is endorsed by the American Economic Association.

**Project Originator and Organizer:** 

Claudia Goldin, Henry Lee Professor of Economics, Harvard University AEA President, 2013

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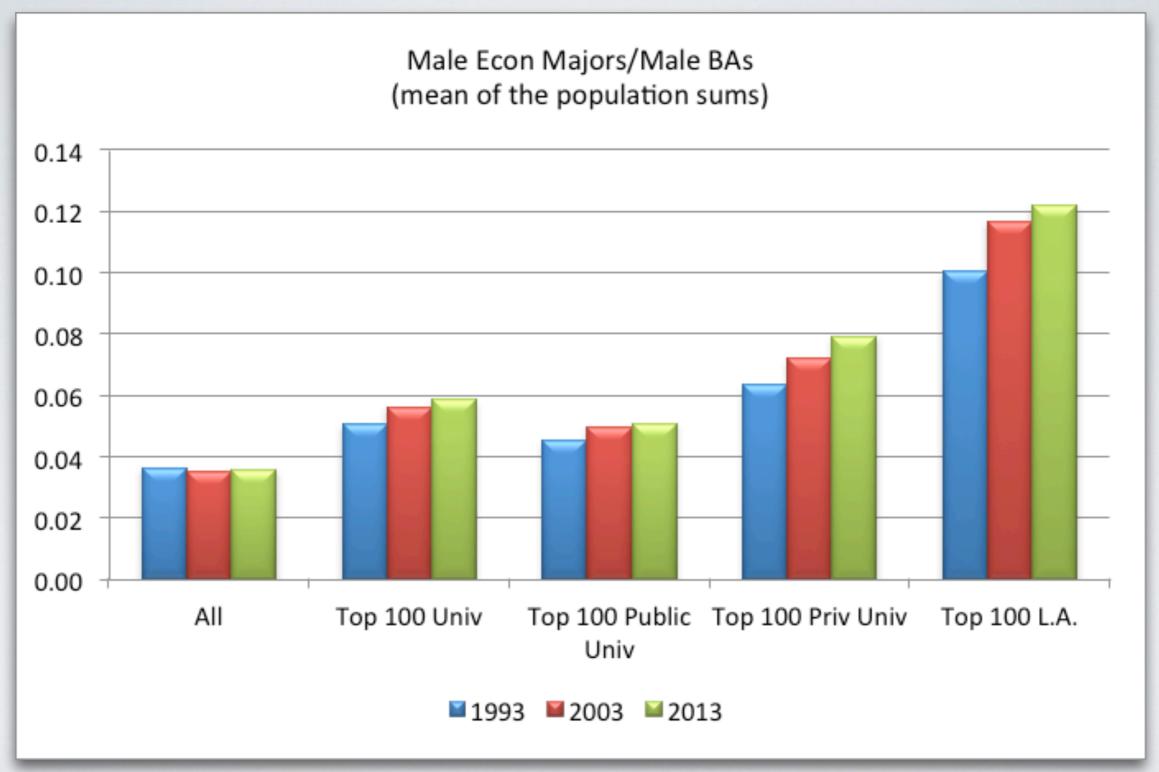
**Richard Thaler**, Charles R. Walgreen Distinguished Service Professor of Behavioral Science and Economics, University of Chicago; AEA President, 2015

#### **Participating Colleges & Universities**

Brown University (Providence, RI) Colorado State University (Fort Collins, CO) Connecticut College (New London, CT) Illinois State University (Normal, IL) David L. Cleeton, Professor & Chair - dlcleet@ilstu.edu Princeton University (Princeton, NJ) Southern Methodist University (Dallas, TX) St. Olaf College (Northfield, MN) University of California, Berkeley (Berkeley, CA) University of California, Santa Barbara (Santa Barbara, CA) University of Central Florida (Orlando, FL) University of Colorado Boulder (Boulder, CO) University of Connecticut (Mansfield, CT) University of Hawaii at Manoa (Honolulu, HI) University of Illinois (Champaign, IL) Elizabeth Powers, Associate Professor and Director of Undergraduate Studies - epowers@illinois.edu University of Richmond (Richmond, VA)

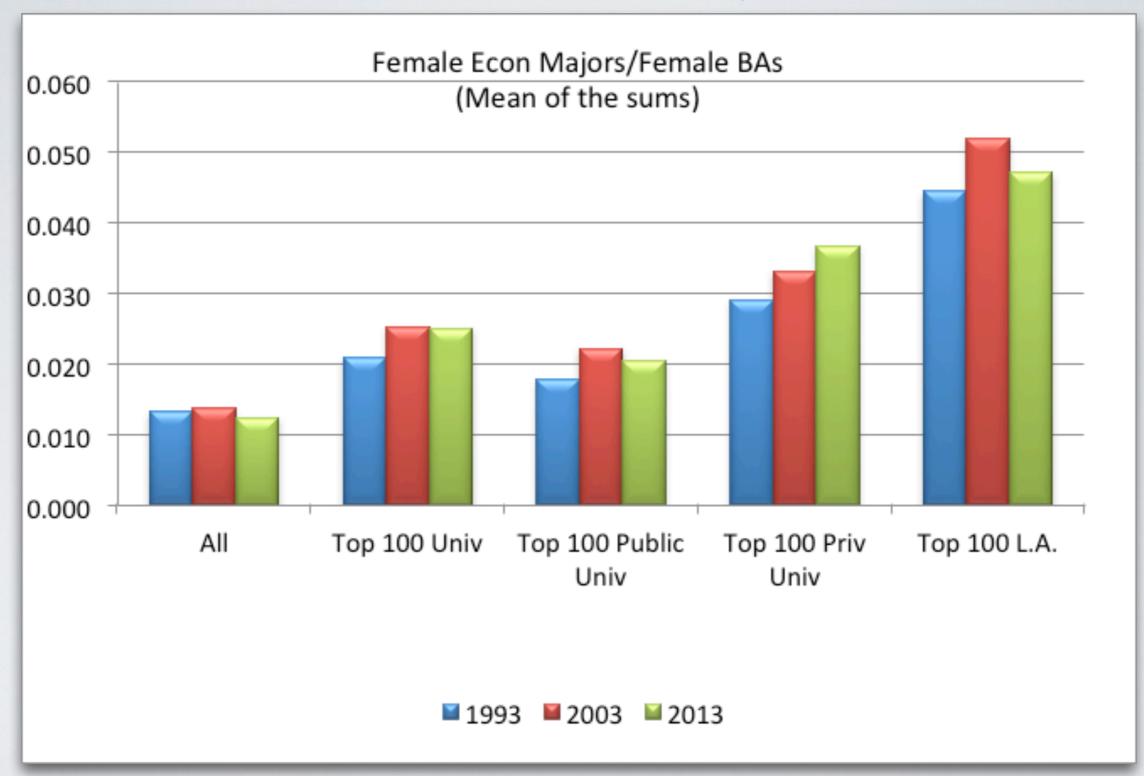
University of Richmond (Richmond, VA)
University of Virginia (Charlottesville, VA)
University of Wisconsin, Madison (Madison, WI)
Washington and Lee University (Lexington, VA)
Williams College (Williamstown, MA)
Yale University (New Haven, CT)

## MALE ECON MAJORS



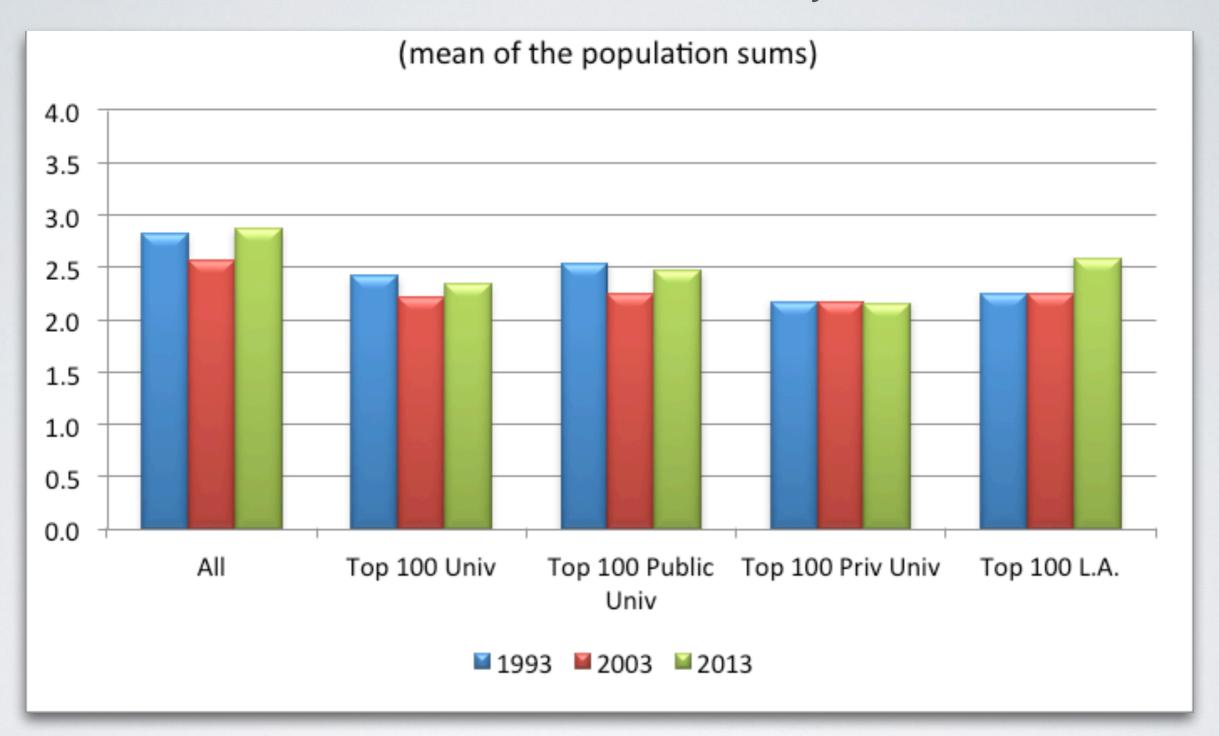
1993 to 2013. Economics is popular for males.

## FEMALE ECON MAJORS



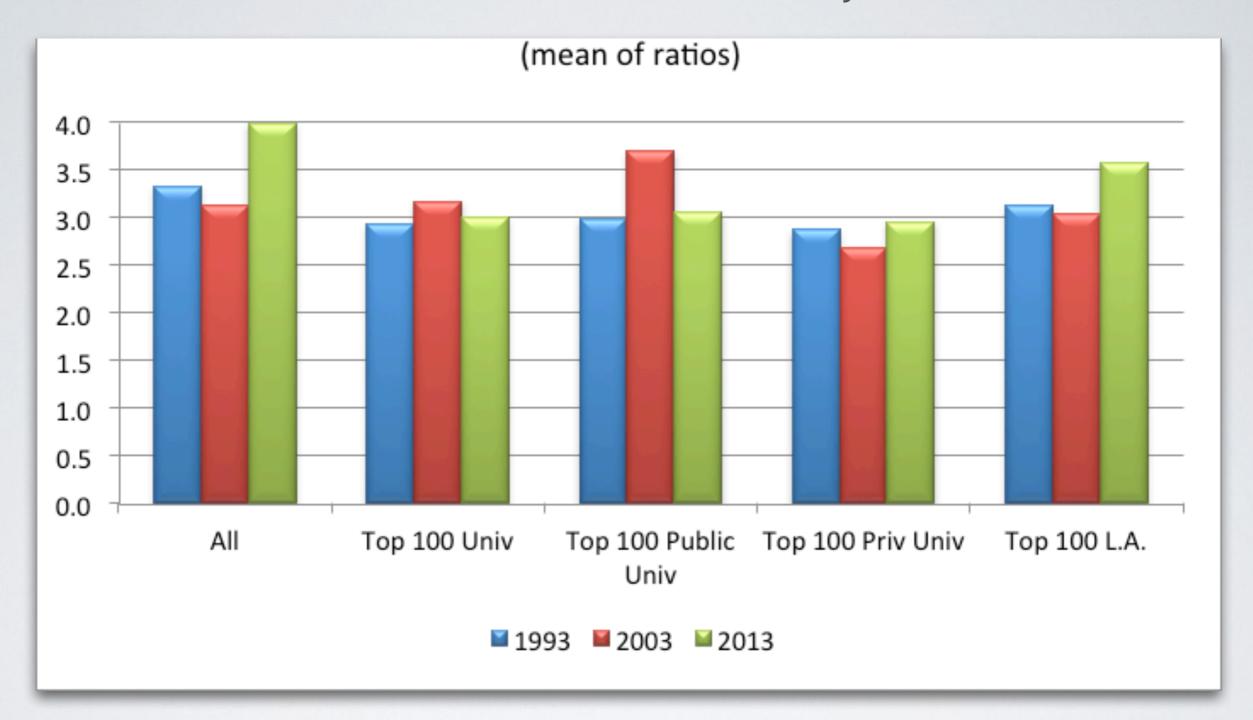
1993 to 2013. Economics is less popular for females.

#### MALE/FEMALE ECON MAJORS



"Conversion" ratios, 1993 to 2013. No change across 20 years.

#### MALE/FEMALE ECON MAJORS

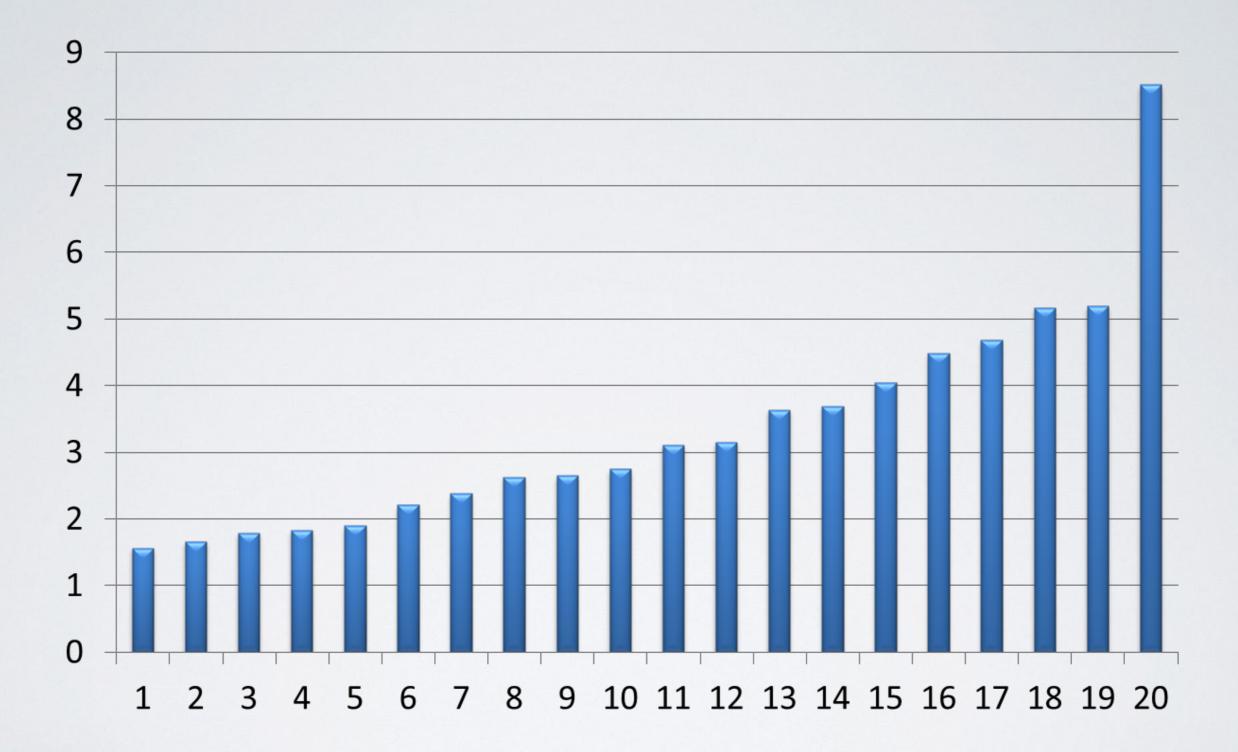


"Conversion" ratios, 1993 to 2013. No change across 20 years.

# CHALLENGE TREATMENT AND CONTROLS

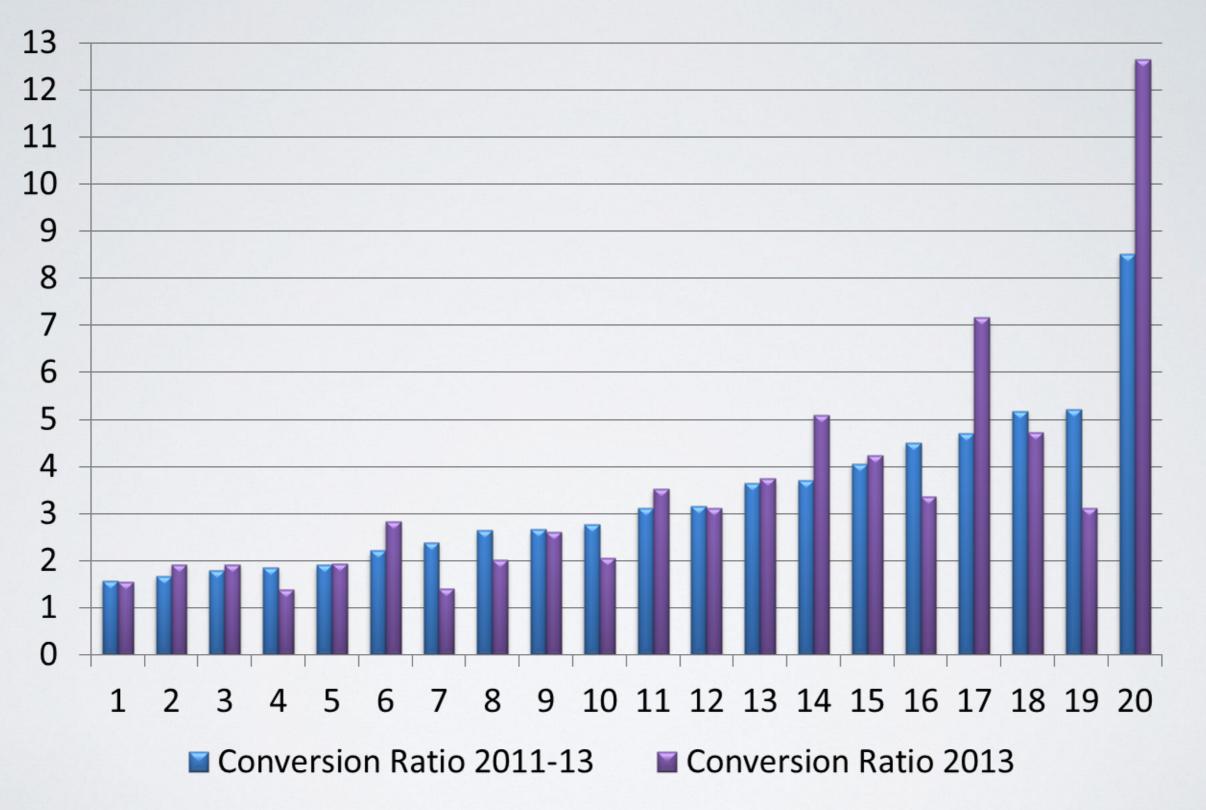
- **Invited** 325 schools with 15 or more economics graduates; 160 responded; 88 in 'treatable' sample; 20 chosen at random; 38 of the others have agreed to be controls.
- **Treatments**: Brown; CO St.; CT Coll; Illinois State; Princeton; SMU; St. Olaf; UCSB; UC Berkeley; Univ. Central FL; UC Boulder; UConn; Univ. of Hawaii; Univ. of Illinois; Univ. of Richmond; UVa; Univ. of Wisc., Madison; Washington & Lee Univ.; Williams College; Yale.
- Controls: 38 comparable institutions
- Others: 30 "treatable" sample schools could be added controls.

#### 20 "TREATMENT" SCHOOLS: CONVERSION RATIOS, 2011-2013



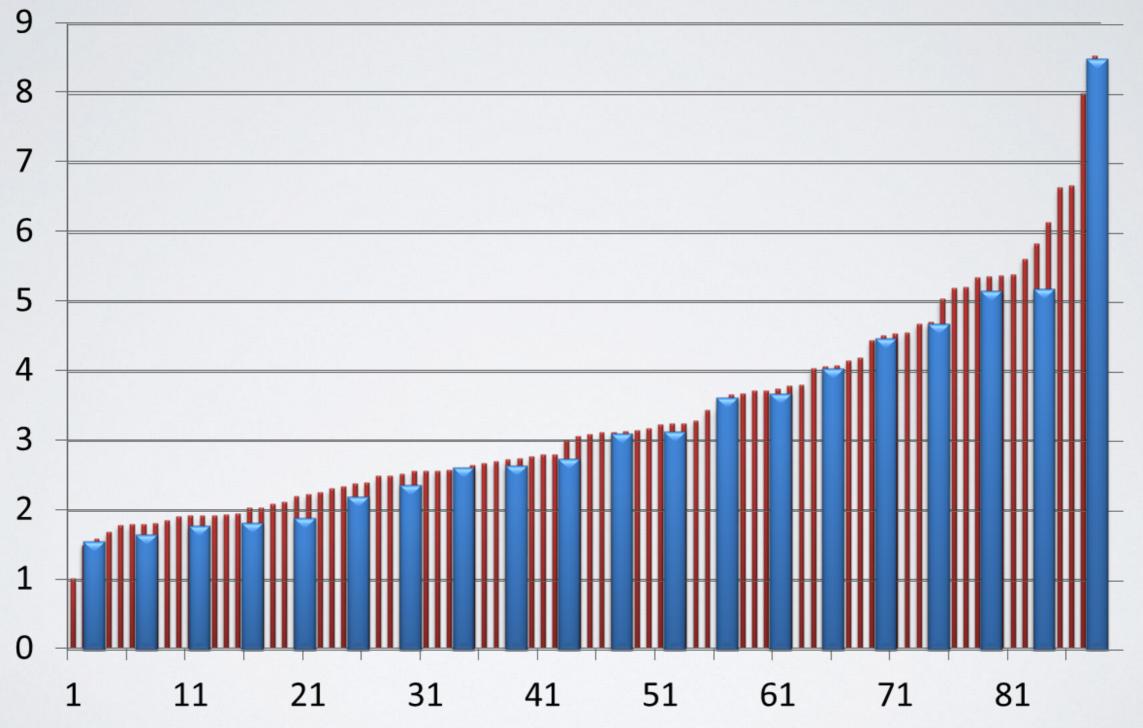
NOTE: Average of separate years, 2011-2013, from IPEDS data.

### 20 "TREATMENT" SCHOOLS: 2011-13 VS. 2013



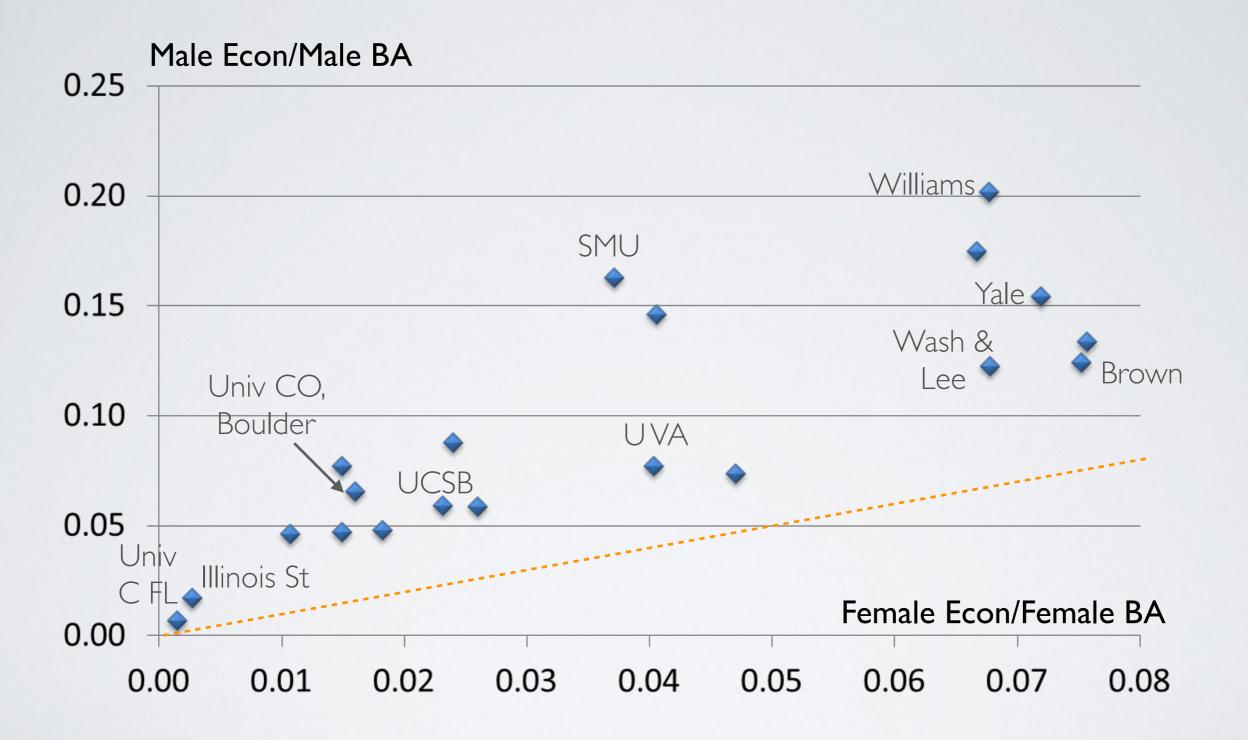
Year to year fluctuations even for schools with more than 25 economics BAs.

#### 88 "TREATABLE" SCHOOLS (RED) & 20 TREATMENTS (BLUE)



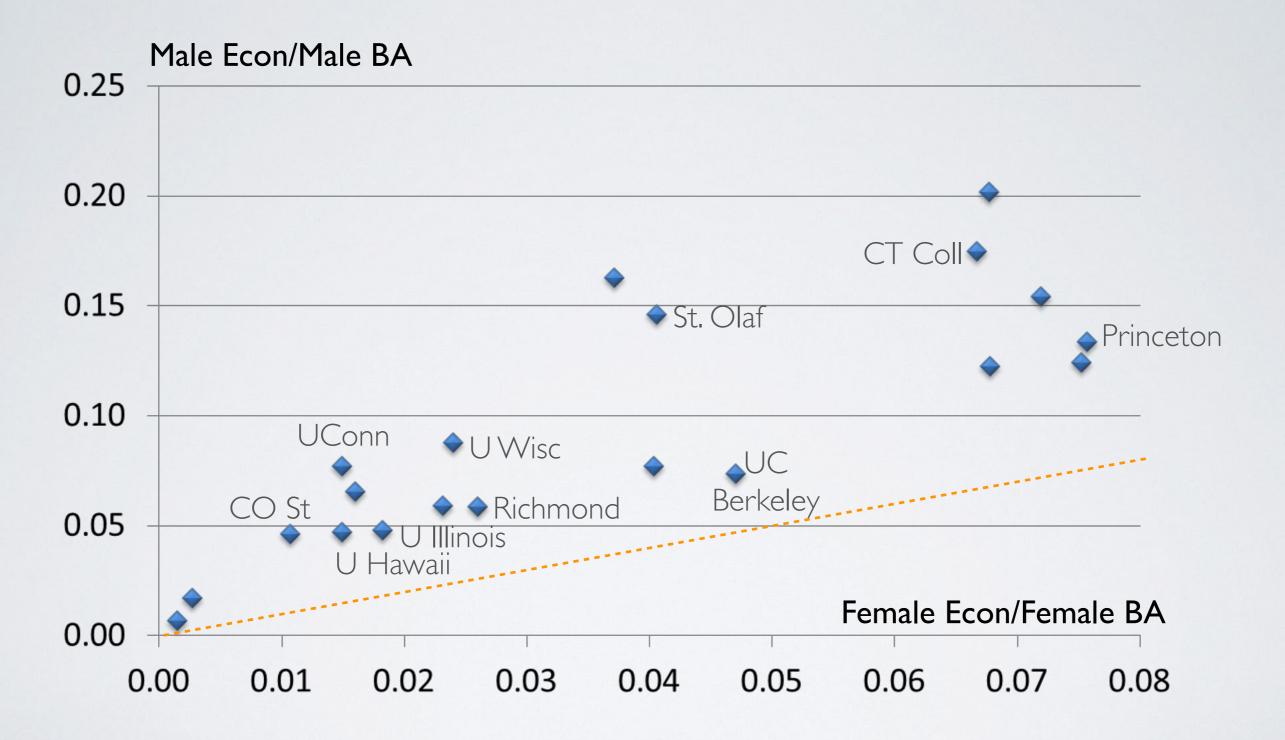
NOTE: Not surprisingly, the full "treatable" and the random 20 distributions are very similar.

#### 20 "TREATMENT" SCHOOLS: FEMALE & MALE MAJOR RATIOS



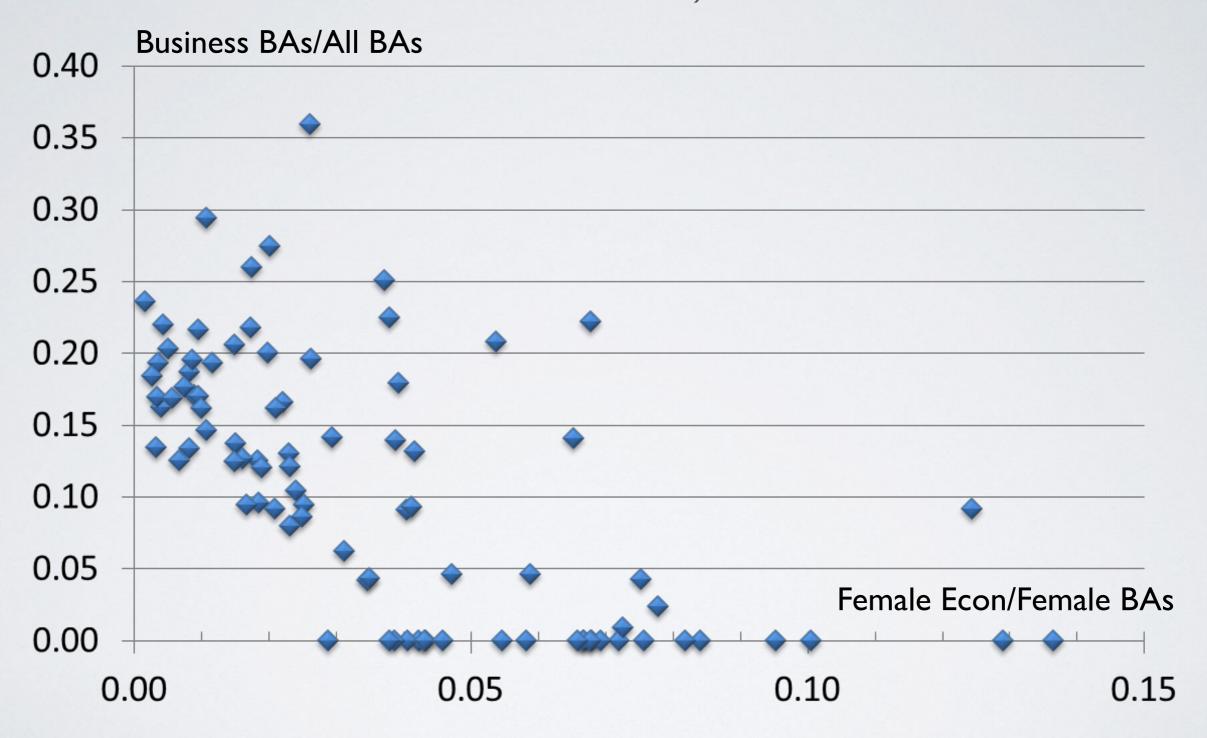
NOTE: Ratios given are the average of the three years 2011-2013.

#### 20 "TREATMENT" SCHOOLS: FEMALE & MALE MAJOR RATIOS



NOTE: Ratios given are the average of the three years 2011-2013.

## 88 TREATABLE SCHOOLS: FEMALE MAJOR RATIO AND BUSINESS BAS/ALL BAS): 2011-2013 AVERAGE



More business majors "means" fewer female economics majors.

Female major ratio = (Female Econ/Female BA) is average of 2011-2013 totals, as is (Business BAs/All BAs).

the broader application of economics (e.g., beyond finance and consulting), women are more likely to major in less rigorous fields, often within the social sciences or humanities.	choosing their major than are men. The creation of networks among students within the department and showing support for their decision to major in the field has been effective in recruiting underrepresented minorities.	are less confident about their quantitative skills than are men even if they are equally able and prepared. Their lack of confidence may diminish their belief that economics fits their personal strengths and abilities.
Use the UWE-AEA Video (to be produced by the AEA before Fall 2015) during freshman orientation week to highlight key points about the major, including:  • The many applications of economics;  • The diversity of its practitioners; and  • The range of potential careers.  • Also use the video at the start of the introductory course, post it on the course website, and include it on the department's website.  Augment the material provided on your department's website or in	<ul> <li>Mentoring:         <ul> <li>Increase the number of female TAs/grad students/older undergrad mentors for students in intro and intermediate courses.</li> <li>Make a video of your alumni talking about their work involving economics, even though "economist" may not be in their job title.</li> <li>Facilitate opportunities for research and collaboration with the faculty.</li> <li>Help students find summer jobs that value economics, are dynamic, and include human contact.</li> </ul> </li> </ul>	Add modules and case studies to introductory and intermediate courses. Use more evidence-based material in teaching.  • Present information through real-world examples that cover diverse subfields in economics and related disciplines.  • Include study results and also information on the researchers who did the work and how they became interested in the subject. Invite the researchers to give a lecture.  • Help faculty communicate more clearly and encourage more evidence-based theory courses.
printed pamphlets to highlight information such as:  • Subfields and upper-level courses;  • Various career options and course requirements for the different career tracks; and  • How economics relates to other fields and majors, and the high return to an economics degree.  Guest speakers in lecture and other times:  • Invite alumni working in diverse fields to talk about their jobs and interests.  • Have talks during campus	<ul> <li>Creating student learning communities:</li> <li>Encourage coffee/study breaks in the economics department lounge.</li> <li>Organize student groups to work with the department to create talks and conferences on diverse topics.</li> <li>Connect with students through social media.</li> <li>Faculty lunches:</li> <li>Have informal lunches with professors and TAs.</li> <li>Pick faculty who specialize in diverse areas of economic research (e.g., health, labor, education, environmental, econ</li> </ul>	Support independent/group projects in various sub-fields (e.g., health, education, poverty, crime, inequality, sports).  • Have students interview community residents about issues in recent economics news (e.g., pay-day loans; Affordable Care Act; student debt) and how they have been affected.  • Coordinate community service opportunities that apply economic concepts and tie into course material.  Make sections more conducive to learning for students with different
<ul> <li>open days, e.g., freshman parents' weekend.</li> <li>Guest speakers in lecture classes should include diverse faculty in terms of gender, race and field.</li> <li>Recruit faculty, from non-business/non-finance fields, who are inspirational and approachable.</li> </ul>	history, behavioral, corporate finance).  Student counseling:  Offer faculty counseling at midterms and other grade times (research papers, presentations, etc.). Convey that making mistakes is often part of learning economics.	skill levels, styles of learning, and interests.  • Separate sections based on students' quantitative experience, not by ability.  • If sections are heavily skewed by gender, deliberately change the gender mix and collect data on grades and drop-off rates.

**Mentoring and Role Models** 

Women are more sensitive to their

grades in introductory courses when

**Content and Presentation Style** 

On average, female undergraduates

are less confident about their

**Better Information** 

Without accurate information about

The Economics Department at Illinois State University will organize the following 'interventions' as a participating institution in the Undergraduate Women in Economics (UWE) Challenge.

Use the UWE-AEA Video to highlight key points about the major, including:

- The many applications of economics;
- The diversity of its practitioners; and
- The range of potential careers.
- The video will be incorporated into a class period at the start of the introductory course. We will also post a link to the video on the course website, and the department's website.

Augment the material provided on our department's website and in printed pamphlets to highlight information such as:

- Subfields and upper-level courses;
- Various career options and course requirements for alternative career tracks; and
- How economics relates to other fields and majors, and the high return to an economics major.

#### Mentoring:

- Increase the number of female grad-student mentors for students in intro and intermediate courses.
- Facilitate opportunities for research and collaboration with the faculty by recruiting more female Undergraduate Teaching Assistants (UTAs).

We will invite all of the women enrolled in one of our 225-student sections of Principles of Economics to participate in a bi-weekly Friday lunch gathering focused on "Women in Economics". The programs will incorporate major recruiting efforts as well as serving as venues for women faculty members, graduate students, and alumni to discuss their work and interests.

Outreach for UWE – presentation scheduled for the annual Professors Conference, 12-13 November 2015, at the St. Louis Federal Reserve Bank on the UWE Challenge.

## **ECONOMICS**

Does merit aid for college help or hurt the college system in the U.S.?

Does international trade lower the wages of unskilled U.S. workers?

Why have schools in the U.S. become more segregated? How has this affected black youths?

What are the long-run effects of housing vouchers on child outcomes?

How are wages determined? Why have wages remained stagnant for so long?

Can mandated
political
representation
increase the welfare of
minorities?

Would a tax on sugary beverages reduce obesity?

Does growing up in a recession matter for your attitudes and beliefs as an adult?

How can we attract high quality teachers to high poverty schools?

Does corruption grease or sand the wheels of economic development?

What caused the rise of the top 1 percent?

Do financial markets reflect rational behavior?

Why would Native
American tribes raise
millions of dollars to
buy back land far
from their
reservations?

What are the implications of China's decades of low fertility?

Do parenting styles influence the outcomes of their offspring later in life?

How did the legalization of the birth control pill affect women's decisions about education, work, and family?

How can income redistribution improve economic efficiency?

Will new technologies allow Google, Apple and Tesla to displace todays' global Big Three (VW, GM and Toyota)?

Does economic growth worsen income inequality?

**INTERESTED?** 

Register for ECON 105 or ECON 103 this Spring

#### **SPRING TERM COURSES**

ECON 138: Economic Reasoning Using Statistics

ECON 215: Money & Banking ECON 220: Law & Economics

ECON 235: Telecommunication Economics & Policy

ECON 236: Economics of Energy & Policy

ECON 238: Using Regression and Econometric Methods

ECON 240: Intermediate Microeconomics ECON 241: Intermediate Macroeconomics

ECON 245: International Economics

ECON 343: Competition & Managerial Strategies

ECON 345: International Trade

ECON 350: Public Finance

ECON 326: Economics of Human Resources