APPENDIX

Missouri Personal Finance Competencies

Income (I)

- 1. Identify components and sources of income.
- 2. Analyze how career choice, education, skills, and economic conditions affect income and goal attainment.
- 3. Relate taxes, government transfer payments, and employee benefits to disposable income.

Money Management (MM)

- 1. Explain how limited personal financial resources affect the choices people make.
- 2. Identify the opportunity costs of financial decisions.
- 3. Evaluate the consequences of personal financial decisions.
- 4. Apply a decision-making process to personal financial choices.
- 5. Summarize how inflation affects spending and saving decisions.
- 6. Evaluate how insurance (e.g., auto, home, life, medical and long-term health) and other risk-management strategies protect against financial loss.
- 7. Design a financial plan (budget) for earning, spending, saving, and investing.
- 8. Demonstrate how to use the services available from financial institutions.
- 9. Analyze the role of the Federal Reserve in controlling the money supply.

Spending and Credit (SC)

- 1. Compare the benefits and costs of alternatives in spending decisions.
- 2. Evaluate information about products and services.
- 3. Compare the advantages and disadvantages of different payment methods.
- 4. Analyze the benefits and cost of consumer credit.
- 5. Compare sources of consumer credit (e.g., credit cards, consumer loans, auto loans, and student loans).
- 6. Evaluate the terms and conditions of credit cards and consumer loans.
- 7. Evaluate factors that affect creditworthiness.
- 8. Explain the purpose and components of credit records.
- 9. Demonstrate awareness of consumer protection and information (e.g., identity theft, phishing, and scams).

- 10. Propose ways to avoid or correct credit problems.
- 11. Describe the rights and responsibilities of buyers and sellers under consumer protection laws.

Saving and Investing (SI)

- 1. Compare consumer choices for saving and investing.
- 2. Explain the relationship between saving and investing.
- 3. Examine reasons for saving and investing (e.g., time value of money).
- 4. Compare the risk, return, liquidity, manageability, and tax aspects of investment alternatives.
- 5. Demonstrate how to buy and sell investments.
- 6. Analyze factors affecting the rate of return on investments (e.g., Rule of 72, simple interest, and compound interest).
- 7. Evaluate sources of investment information.
- 8. Examine how agencies that regulate financial markets protect investors.
- 9. Demonstrate how to evaluate advisors' credentials and how to select professional advisors and their services.

SOURCE: Missouri Center for Career Education (http://www.mcce.org). Published June 2005