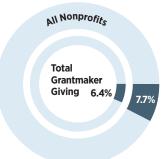
GRANTS IN THE GATEWAY

COMMUNITY AND ECONOMIC DEVELOPMENT GRANTMAKING IN THE ST. LOUIS AREA*

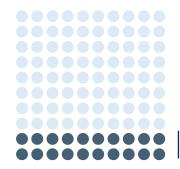
Philanthropic Giving to Community and Economic Development (CED) Nonprofits

CED nonprofits received 6.4% of grantmaker giving while making up 7.7% of all nonprofits.





All Black-Led Nonprofits



Grantmakers

\$5M-\$20M

Assets

35.4%

Nearly 20% of Black-led nonprofits focused on CED, but they received only 7.3% of giving to all Black-led nonprofits.

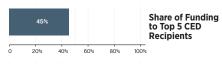
Share of Black-Led Nonprofits Focused on CED

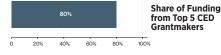
Giving by St. Louis Grantmakers

72.1% All St. Louis CED Nonprofits 0 20% 40% 60% 80% 100% Black-Led CED Nonprofits 0 20% 40% 60% 80% 100%

Grantmakers in the St. Louis region provided 72.1% of grant dollars to area CED nonprofits. Only 58.1% of funding to Black-led CED nonprofits was locally sourced.

Concentration of Giving to CED Nonprofits

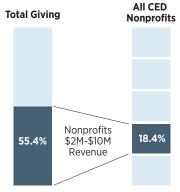




The top five CED recipients secured 45% of total grant dollars and the top five CED grantmakers accounted for more than 80% of total giving.

Grant-Based Giving and Organizational Size

More than half of giving to CED nonprofits went to organizations with \$2 million to \$10 million in annual revenue, even though they make up less than one-fifth of all CED nonprofits.



All Other Grantmakers

Grantmakers with assets between \$5 million and \$20 million provided 35.4% of funding to CED nonprofits, substantially higher than their share of giving to non-CED organizations.



